



April 22, 2020

Paul Schaeffer, FSA, MAAA
Actuarial Senior Director
Cigna Health and Life Insurance Company
900 Cottage Grove Road
Bloomfield, CT 06002

Re: Cigna Health and Life Insurance Company
Company NAIC # 67369; FEIN # 59-1031071
VT - Cigna LG Major Medical Filing 2020
SERFF Tracking # CCGP-132206853

Dear Mr. Schaeffer:

Please provide the answers to the following questions, requested on behalf of the Office of the Health Care Advocate.

1. Please identify instances, if any, of deviations of more than 10% from the approved 2019 manual rate for large groups in this book of business. For each instance of +/-10% deviation from the approved manual rate, what is the magnitude of the deviation that is attributable to factors other than group experience and credibility as detailed in the rate filing (i.e. to underwriting discretion and/or management decision)?
2. Please complete the missing fields in the table below. Please also confirm that the completed field's values, taken from CHLIC's response last year, are accurate. GMCB-001-19rr, Response to Objection 3. Lastly, CHLIC has stated that it expects rates would have had a normal distribution in previous years if there were more cases. GMCB-001-19rr, Response to Objection 3. Please indicate whether CHLIC believes that there would be a normal distribution of rates for 2019 if there were more groups in 2019.

Year/Type	Rate Averages			Rate Range		Number of Groups
	Premium Weighted	Arithmetic Mean	Median	Rate High	Rate Low	
2016 All VT Groups	\$552.28	\$535.20	\$553.84	\$818.49	\$295.88	73
2016 VT Fully Insured	\$590.60	\$545.38	\$555.19	\$818.49	\$366.21	12
2017 All VT Groups	\$533.76	\$491.24	\$480.39	\$759.90	\$276.32	80
2017 VT Fully Insured	\$542.33	\$498.48	\$525.35	\$629.38	\$356.89	5
2018 All VT Groups	\$557.73	\$507.17	\$503.10	\$790.72	\$214.76	76
2018 VT Fully Insured	\$557.73	\$528.70	\$528.70	\$579.75	\$477.64	2
2019 All VT Groups						
2019 VT Fully Insured						

3. Last year, the Office of the Health Care Advocate asked whether there are **written** guidelines for when and how underwriting or management discretion is applied and, if so, that said guidelines be provided. CHLIC responded that there are two factors that underwriters and management consider when exercising underwriting and/or management discretion. GMCB-001-19rr, Response to Objection 3. Please clarify whether CHLIC has **written** guidelines related to the exercise of underwriting and/or management discretion for this book of business. If **written** guidelines exist, please so state and provide any relevant **written** guidelines relating to the application of underwriting and/or management discretion.

4. In narrative form, please summarize CHLIC’s best projection related to the impact of Covid-19 on 2020 experience and retention for this book of business. In your response, please describe the extent to which CHLIC anticipates that the increased costs due to claims related to Covid-19 will be offset by decreases in cost due to a reduction in elective procedures and other care.

Please respond as soon as possible, but no later than April 28, 2020.

Our review of filing will be placed in suspense pending your response. Contact me if you have any questions.

Sincerely,



Traci Hughes, ASA, MAAA
Vice President & Consulting Actuary



LEWIS & ELLIS, INC. – ACTUARIES AND CONSULTANTS
700 South Central Expy, Ste 550, Allen, TX 75013
1-972-850-0850 thughes@lewisellis.com